

# Verosint's Cybersecurity Evolution with Cyvatar

## Desired Outcomes

- Proactive, automated endpoint security
- Simplified compliance processes for SOC 2 Type 2
- Enhanced cybersecurity posture
- Operational efficiency for engineering team
- Scalable security solutions for future growth

**LOCATION:**  
Austin, Texas

**INDUSTRY:**  
Identity Security

**CYVATAR SOLUTIONS:**  
Threat and Vulnerability Management

## The Challenge: Laying the Foundation for Secure Operations

Verosint, a newly launched SaaS platform, faced a daunting challenge as it prepared to handle sensitive customer data. With limited IT infrastructure beyond a centralized directory and mesh network, they lacked the formal endpoint management and penetration testing capabilities essential for achieving SOC 2 Type 2 compliance.

“Our setup wasn’t enterprise-ready,” shared Dan Pritzl, Lead Platform Engineer at Verosint. “As a SaaS platform processing customer data, compliance certifications like SOC 2 Type 2 were non-negotiable for us to do business. We needed to address those gaps quickly.”

Verosint sought a partner who could provide seamless implementation, technical expertise, and scalable solutions—all within a startup-friendly budget.

## The Solution: Cyvatar's Comprehensive Cybersecurity Approach

After evaluating multiple providers, Verosint chose Cyvatar for its technical expertise, proactive approach, and exceptional value. What started as a search for a penetration testing provider expanded into a full-fledged partnership that included Threat and Vulnerability Management (TVM).

“Cyvatar’s value-per-dollar was unmatched,” Dan explained. “We initially needed a pen test provider, but Cyvatar offered us so much more for less than standalone options. Their team’s straightforward, professional approach sealed the deal.”

## Implementation: Seamless Onboarding and Integration

Cyvatar’s team ensured a smooth onboarding process. With clear communication, responsive support, and trusted guidance, Verosint quickly integrated Cyvatar’s tools into its operations.

“Allyson kept everything on track, and Daniel’s technical support was exceptional,” Dan noted. “The trust they placed in us—like granting direct access to Automox—allowed us to tailor their solutions to our unique needs. That level of collaboration is rare.”

Despite a BYOD environment, the integration process was hassle-free. After documenting the setup once, Verosint’s team needed minimal ongoing involvement, allowing them to focus on strategic initiatives.

# The Results: Strengthened Cybersecurity and Compliance

With Cyvatar's solutions, Verosint achieved a robust cybersecurity posture while saving time and resources. Automated patching and proactive threat management reduced operational overhead, and Cyvatar's services played a pivotal role in Verosint earning a clean SOC 2 Type 2 audit.

"Cyvatar made the process seamless," Dan shared. "They handled the heavy lifting, and their tools gave us peace of mind. Without them, we wouldn't have passed our SOC 2 audit as efficiently."

## Highlights of Verosint's Results

- **Threat Mitigation:** Addressed vulnerabilities like CVE-2023-28206 through consistent monitoring and updates.
- **Operational Efficiency:** Freed engineering resources from endpoint management tasks, enabling focus on core platform development.
- **Compliance Success:** Simplified evidence collection and ensured readiness for audits.

## Looking Ahead: Scaling Securely with Cyvatar

As Verosint grows, they anticipate expanding their partnership with Cyvatar to include secure endpoint management, cloud SaaS security, and compliance management.

"Our future challenges will revolve around scaling securely and meeting the demands of larger clients," Dan explained. "Cyvatar's expertise and integrated approach make them the ideal partner for this journey."

## A Word to Other Organizations

For organizations considering Cyvatar, Dan offers this advice: "Be open to their guidance. Cyvatar doesn't just offer tools—they provide strategic, actionable insights that make your life easier."

With Cyvatar's support, Verosint has built a scalable, secure foundation, setting the stage for continued growth and success in a competitive SaaS market.

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**Dan Pritzl**  
Lead Platform Engineer  
Verosint

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VISIT [WWW.CYVATAR.AI](http://WWW.CYVATAR.AI)**